

QINVEST

QUARTERLY REPORT (QAR) MARCH 2015

PARTNERS IN VALUE CREATION



Interim Consolidated Statement of Financial Position

At 31 March 2015 (QAR)

| | 31 March 2015 (Unaudited) QAR '000 | 31 December 2014 (Audited) QAR '000 |
|---------------------------------------------------|---------------------------------------------|----------------------------------------------|
| ASSETS | | |
| Cash and bank balances | 107,893 | 267,416 |
| Placements with banks | 528,215 | 510,983 |
| Financing assets | 1,230,728 | 1,002,208 |
| Investment securities | 810,493 | 816,488 |
| Assets of a subsidiary held for sale | 54,695 | 61,359 |
| Investment in associates | 266,226 | 209,478 |
| Investment in real estate | 208,099 | 234,755 |
| Other assets | 221,068 | 200,142 |
| TOTAL ASSETS | 3,427,417 | 3,302,829 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Long term borrowings | 762,846 | 652,816 |
| Liabilities of a subsidiary held for sale | 18,604 | 18,688 |
| Other liabilities | 117,263 | 80,722 |
| Total liabilities | 898,713 | 752,226 |
| Equity | | |
| Share capital | 2,730,000 | 2,730,000 |
| Share premium | 27,300 | 27,300 |
| Treasury shares | (182,000) | (182,000) |
| Share-based payment reserve | 3,101 | - |
| Hedging and foreign currency translation reserves | (2,311) | (8,889) |
| Investments fair value reserve | 41,787 | 49,224 |
| Accumulated losses | (89,173) | (65,032) |
| Total equity | 2,528,704 | 2,550,603 |
| TOTAL LIABILITIES AND EQUITY | 3,427,417 | 3,302,829 |
| Off-balance sheet items | | |
| Restricted investment accounts | 264,497 | 127,279 |

Sheikh Jassim Bin Hamad Bin Jassim Bin Jabor Al Thani Chairman **Tamim Hamad Al-Kawari** Chief Executive Officer

Interim Consolidated Statement of Income

For the three month period ended 31 March 2015 (QAR)

| | Three month | Three month |
|-----------------------------------------------|--------------------------|--------------------------|
| | period ended 31 March | period ended 31 March |
| | 2015 | 2014 |
| | (Unaudited) | (Unaudited) |
| | QAR '000 | QAR '000 |
| Fee and commission income | 11,553 | 19,834 |
| Income from financing assets | 26,568 | 26,263 |
| Net gain from investments | 27,551 | 7,229 |
| Income from placements with banks | 1,263 | 1,973 |
| Share of results of associates | 881 | (1,791) |
| Profit from a subsidiary held for sale | 7,320 | 2,042 |
| Other income | 215 | 3,625 |
| Net operating income | 75,351 | 59,175 |
| Staff costs | (32,294) | (22,845) |
| General and administrative expenses | (8,525) | (7,990) |
| Depreciation and amortisation | (797) | (1,307) |
| Total operating expenses | (41,616) | (32,142) |
| Operating profit | 33,735 | 27,033 |
| Finance expenses | (5,274) | (3,465) |
| Net impairment loss on other financial assets | | (3,709) |
| Profit before tax | 28,461 | 19,859 |
| Tax expense | (1,252) | (2,544) |
| | | |
| Net profit for the period | 27,209 | 17,315 |

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the three month period ended 31 March 2015 (QAR)

| | Share capital QAR'000 | Share premium QAR '000 | Treasury shares QAR '000 | Share-based payment reserve QAR '000 | Hedging and foreign currency translation reserves QAR '000 | fair value reserve | Accumulated losses QAR '000 | Total QAR '000 |
|------------------------------|-----------------------------|------------------------------|--------------------------------|-----------------------------------------------|---------------------------------------------------------------------------|-----------------------|-----------------------------------|-------------------|
| Balance as at 1 January 2015 | | | | | | | | |
| (Audited) | 2,730,000 | 27,300 | (182,000) | | (8,889) | 49,224 | (65,032) | 2,550,603 |
| Net profit for the period | - | - | - | - | - | - | 27,209 | 27,209 |
| Other comprehensive income | - | - | _ | - | 6,578 | (7,437) | - | (859) |
| Total comprehensive | | | | | | | | , |
| income/(loss) for the period | - | - | - | - | 6,578 | (7,437) | 27,209 | 26,350 |
| Share-based payments | _ | _ | | 3,101 | | _ | | 3,101 |
| Dividends | _ | _ | | | | _ | (51,350) | (51,350) |
| Balance as at 31 March 2015 | | | | | | | | |
| (Unaudited) | 2,730,000 | 27,300 | (182,000) | 3,101 | (2,311) | 41,787 | (89,173) | 2,528,704 |

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Note: "\$" refers to US Dollars throughout this document